



# Newsletter

For the Pharmaceutical and Healthcare Sectors

## CHESTER INVESTS IN NEW KOMORI PRESS

The major expansion is continuing at Chester Medical Solutions with the installation of a new Komori GL 629+C UV. The printing press will be installed at the company's carton and leaflet manufacturing site in Deeside, Flintshire.

The new press will complement the site's existing printing capabilities and increase both capacity, flexibility and quality, with features including full vision inspection system for full print recognition across the sheet. Coupled with interdeck drying and the ability to add 2 different varnishes in one pass, Chester will have the ability to add further security features to support Falsified Medicines Directive requirements.



## SERIALISATION INVESTMENT

We are pleased to confirm that we have selected Mettler Toledo to provide our serialisation solution, based around the XMV TE Track & Trace technology.

The XMV TE system is an advanced inspection system which integrates three processes; combining ink jet printing and image verification with secure, tamper-evident sealing. Installation is scheduled for Q1 2017.

The system is in compliance with EU delegated act 2011/62/EU and EN 16679 enabling Chester Medical to offer fully compliant serialisation solutions to its clients, including full aggregation and the ability to re-work previously serialised product.

Chester Medical Managing Director, David Patterson stated: "This investment will ensure that we are well placed to ensure that our business, and that of our customers, is prepared for the adoption of serialisation."



### CD Licence Upgraded to Include Schedule 1

Following a satisfactory Home Office inspection in January 2017, our Bromborough site has now been approved for the packaging and storage of Schedule 1 Drugs.

This licence update is in addition to the authorisations already held for Schedules 2, 3, 4 and 5.

# NEW BOBST NOVACUT 106E INSTALLATION

We have now completed installation and validation of our new Bobst Novacut 106E auto-platen at our Deeside pharmaceutical carton and leaflet manufacturing facility.

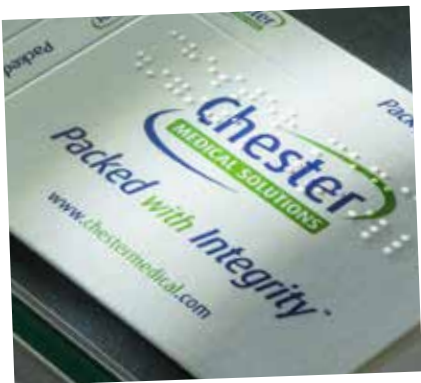
The new die-cutting machine will deliver increased capacity to service current and future business growth as well as providing more flexibility to cope with the ever more complex requirements of the pharmaceutical industry.

Site Operations Manager, Ronnie Delamar, stated "The new Novacut 106 E will allow us to handle a wider variety of substrates and materials to keep pace with our customers' changing needs. Although the new die-cutter can handle a larger sheet than our existing equipment, it is fully backwards compatible in terms of tooling with our existing Bobst auto-platen."

This latest acquisition is part of our on-going schedule of expansion and improvement across all of our sites. Other recent investments include the UK's first digital braille printer for cartons and a new Bobst Expertfold 110 glue line at Deeside, together with the construction of a new high bay warehouse and additional production suites at our contract packing facility in Wirral.



## RAPID UPTAKE OF DIGITAL PACKAGING AS CUSTOMERS ENJOY LOWER COSTS AND FASTER SERVICE



As one of the leading UK carton manufacturers and the most established provider of healthcare digital packaging, Chester Medical Solutions has seen a significant increase in the uptake of digital cartons and leaflets.

Chester's PS9000 accredited integrated digital suite offers full carton and leaflet production with the added benefit of being the UK's first digital carton manufacturer to provide digitally printed Braille.

The process has been fully validated by PIRA and both surface and Braille print qualities are excellent. Varnish offerings now include aqueous, gloss or matt finishes.

Customers on-going requirements for lean strategies makes digital packaging a real option. With the attraction of reduced lead times, no minimum run length and minimised make-readies, genuine direct and indirect cost savings can be realised.

### Employee Profile

#### Paul Haggett Commercial Manager

Paul joined the business nearly 3 years ago and brings 20 years' experience of working within the Pharmaceutical and Healthcare packaging industry.

His career to date has seen him working across many diverse areas such as Marketing, Job Costing, Tendering, Lean Manufacture, Customer Service Management, Systems Implementation, Supplier Negotiating, and Pricing Systems Management, giving him a good all round knowledge and

understanding of the demands, requirements and expectations of the Pharmaceutical and Healthcare packaging industry.

Paul's current role takes this experience and applies it to all aspects of pricing management across the Deeside and Bromborough sites to ensure the business offers a competitive, sustainable and innovative approach to Commercial Management. He firmly believes in good communication and a flexibility to tailor the exacting needs of the individual customer, ensuring the correct mechanism is put in place to deliver the most efficient and effective solutions required.

